



37584 Amrhein Rd., Ste. 150 • Livonia, MI 48150-1012
734-452-2400 • 734-452-2257 (fax) • 800-945-2658 • www.genfast.com

GFC Expectations

It is GFC's expectation that suppliers work with us to remain competitive in the market place. How our suppliers perform directly effect's General Fasteners ability to support the services we provide.

GFC's expectations are as follows:

RPPM's	<200 Positive trend toward zero
On Time Delivery	100%
Payment Terms	Net 60
Cost Reductions	3% Minimum

It is GFC's intent to increase business with existing suppliers that support our goals and show commitment to continuous improvement. By doing this, GFC will bring market segments to suppliers that they otherwise may not enter. It is through this partnership that our suppliers will enjoy increased business opportunities that will allow for more profitability and growth. These combined efficiencies will allow GFC and their suppliers to be more competitive in the Fastener Industry.

Suppliers that do not support GFC's minimum goals of Cost Reductions, Payment Terms, RPPM's and On-Time Delivery will be placed on 90-Days Alert. If measurable improvement is not shown within 90 Days the supplier will be placed on a 90-Day New Business HOLD. This will mean they will not be provided opportunities for any new business until measurable improvement is shown.